Lossless handoffs from presales to post-sales is your new competitive advantage

Over 43% of enterprise software buyers said the poorly executed handoff from sales to implementation was the #1 reason they regretted their purchase leading to high churn. Opine solves this.

Opine enables you to deliver consistent value across the entire customer journey, building deeper trust at every step while earning stronger loyalty that lasts.

About 60% of buyers feel regret within the first year due to poor post-sales handoff execution. This handoff gap needlessly creates revenue risk, putting additional pressure on sales to close the churn gap.

Imagine if post-sales handoffs were no longer a challenge. You'd retain customers longer, and your org could grow faster.

Opine gives your team unparalleled, lossless handoffs, instantly creating a new and profound competitive advantage.

Reference all the deal files, notes, meetings, and more in an instant. Everything your post-sales team needs in a single unified workspace.

Create separate pipelines just for renewals.

Create new deals tied to an account, while retaining account-level intelligence.

Know the stakeholders, their deal sentiment, and success criteria rankings.

Know the critical customer use cases and if they're experiencing the expected value.
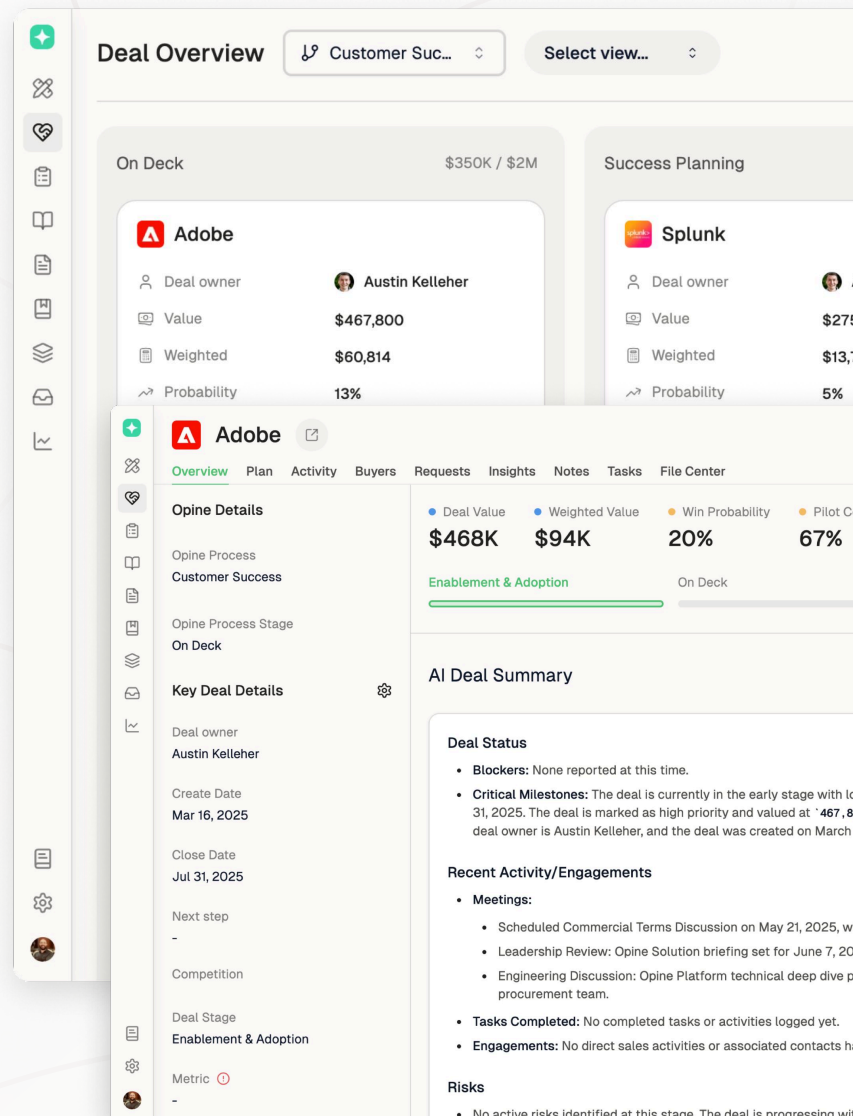
Experience better post-sales handoffs with Opine.

◆ Opine